

# Soy Candle Fundraisers

Our fundraising events are successful because of people like you: *People that are committed to their communities and supporting each other.* You have committed to making this fundraiser a success and believe in what you are doing for the community and more importantly, your friends and neighbors.

In choosing Nittany Valley Organics for your fundraising event, you have selected a company that offers the finest hand-crafted soy candles on the market today. The ingredients in our 100% all natural soy wax candles have been extensively tested to ensure you a unique sensory experience that is completely environmentally friendly. Our pure soy wax candles are better for the Earth and healthier for the home. They burn longer, cleaner and cooler than any paraffin wax candle. They remain fragrant from your first light to the final flame. Our 8 oz. soy candle will burn for 64 - 72 hours, almost 50% longer than a similar sized paraffin candle.

When we say 100% soy wax, we mean it. Unfortunately, a popular practice of many candle companies has been to claim that their candles are made from soy when, in fact, many of their products contain as little as 10% soy wax and 90% paraffin, beeswax, palm wax or other blends. Nittany Valley Organics uses only 100% soy wax in every candle we manufacture. We use only domestically grown soy wax made from pure soybean oil, grown right here in the good old USA. It's all natural and biodegradable, Kosher certified and not tested on animals. Our wax is free of petroleum products, palm wax, beeswax, paraffin wax or any other kind of wax. The glasses we use are recyclable as an every day drinking glass. Because the glass had only soy wax in it, its easy to clean and reuse.

Here's how you make money.

## LOOK HOW EASY A SOY CANDLE FUNDRAISER IS!

### Step One - Collect Orders

Our 8 oz. Soy Candles are delivered individually boxed and labeled. The exterior label on the box can be printed with your fundraising group name or organization at no extra charge. Order forms are available on line for easy downloading, picturing the candles and listing all fragrances available for sale. Sellers take orders for a period of time you designate. Customers are requested to pay when placing an order. Checks from purchasers should be made payable to **your organization**. Fundraiser sellers then turn in orders and all funds to the Fundraising Director.

### Step Two - Submit Orders and Payment

Orders are transferred to our Master Order Form available on-line then e-mailed to Nittany Valley Organics. Remember you keep from 40 - 52.5% of the proceeds depending on the total number of units sold. The more you sell, the more money you make.

### Step Three - Deliver Candles

Candles are delivered within 10 to 14 days. Delivered orders are presorted by fragrance for easy distribution to the purchasers. Delivery to the State College area is no charge. Shipping charges are additional.

Nittany Valley Organics is committed to providing you with a first class fundraiser with environmentally safe candles and excellent customer service!

Is your group ready to start a fundraiser? Contact us to sign up and receive all your supplies for free! Helping your group meet their fundraising goals is a number one priority with us!

Please contact Tony Musso at: [Sales@NittanyValleyOrganics.com](mailto:Sales@NittanyValleyOrganics.com), for a free fundraising information packet today!

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## Frequently Asked Questions

- **Are there any startup fees with your fundraisers?**

There are no out-of-pocket expenses.

- **How do I start your fundraiser?**

Download the Commitment Form fill it out and email it to us.

- **Are any minimum purchases required?**

There is a small minimum of candles (24) that must be sold with our candle fundraisers.

- **What supplies are available?**

Available on line are the Seller's Order Forms, the Organizers Master Order Form and the Organizations Commitment Form.

- **Can any size group participate?**

Yes! Any size group or individual can participate in our fundraisers.

- **Do you have to be a non-profit group to use your fundraisers?**

No! Any group or individual needing to raise funds for a worthy cause may inquire about our fundraiser. For-profit groups are responsible for their own sales tax.

- **Am I required to purchase products and then sell them?**

No! Our fundraisers are based on pre-sells. Your participants sell from our order forms for the designated length of your fundraiser; collecting the funds as they sell. The director collects all the funds and orders; tallies every thing on the master form and turns that in. You will only pay for the products you order. There is no need to keep inventory on hand and you are not left with anything that you cannot sell!

- **When do I pay for my candles?**

You pay when you are ready to send in your orders. Once your order is received and the totals verified, a special link for processing your credit card via our secure website is set up just for your transaction. The link is then removed following receipt of payment.

- **How much money can we make?**

Sell **24-99 candles and keep 40%** of the collected total sales.

Sell **100 – 249 and keep 45%** of the collected total sales.

Sell **250 – 499 and keep 50%** of the total sales dollars.

Sell **500+ and keep 52.5%** of the total sales dollars.

- **What are your candle sizes and prices?**

Our 8 oz soy candle boxed tumbler sells for \$13.00.

- **How long does it take to get my products?**

Your orders will be shipped within 10-14 business days after payment is received.

- **When is the best time to hold a fundraiser?**

The best time to start your fundraiser is when your group is ready and totally committed to reaching your goals!

- **Are there any shipping charges?**

Local delivery is free. Shipping outside of State College is additional.

- **Do candles make good gifts?\***

Yes! Surveys done by the candle industry indicate that candles are used in 7 out of 10 US households.

Candle purchasers view candles as appropriate gifts for the holidays (76%), as house

warming gifts (74%), as hostess/dinner party gifts (66%), as thank you gifts (61%) and as adult birthday gifts (58%). *\*These statistics are from the National Candle Association.*